



ELGIN, JOLIET AND EASTERN RAILWAY COMPANY

P. O. BOX 880 • JOLIET, ILLINOIS 60434

815/729-6622

October 23, 1978

Mr. J. T. Riha, Asst. V. P.
Bache Halsey Stuart
Shields Inc
141 W. Jackson Blvd
Room 1990
Chicago, Illinois 60604

Dear Mr. Riha:

In response to your inquiry via DUN'S REVIEW'S reader service, I am enclosing a copy of the EJ&E Industrial Development brochure, SERVED BY THE "J," which outlines the advantages and services offered by our Railway.

The facilities of the EJ&E Industrial Development Department are at your disposal at any time that you may require assistance in the selection of a suitable industrial site. If you will provide us with details of the particular requirements, we will prepare a site brochure containing specific data on industrial sites that may satisfy your needs.

Sincerely,

D. L. Vercelote
Manager Industrial Development

DLV/ckk

Enclosure

SERVED BY THE "J"
...where there's room to grow



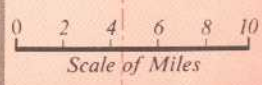
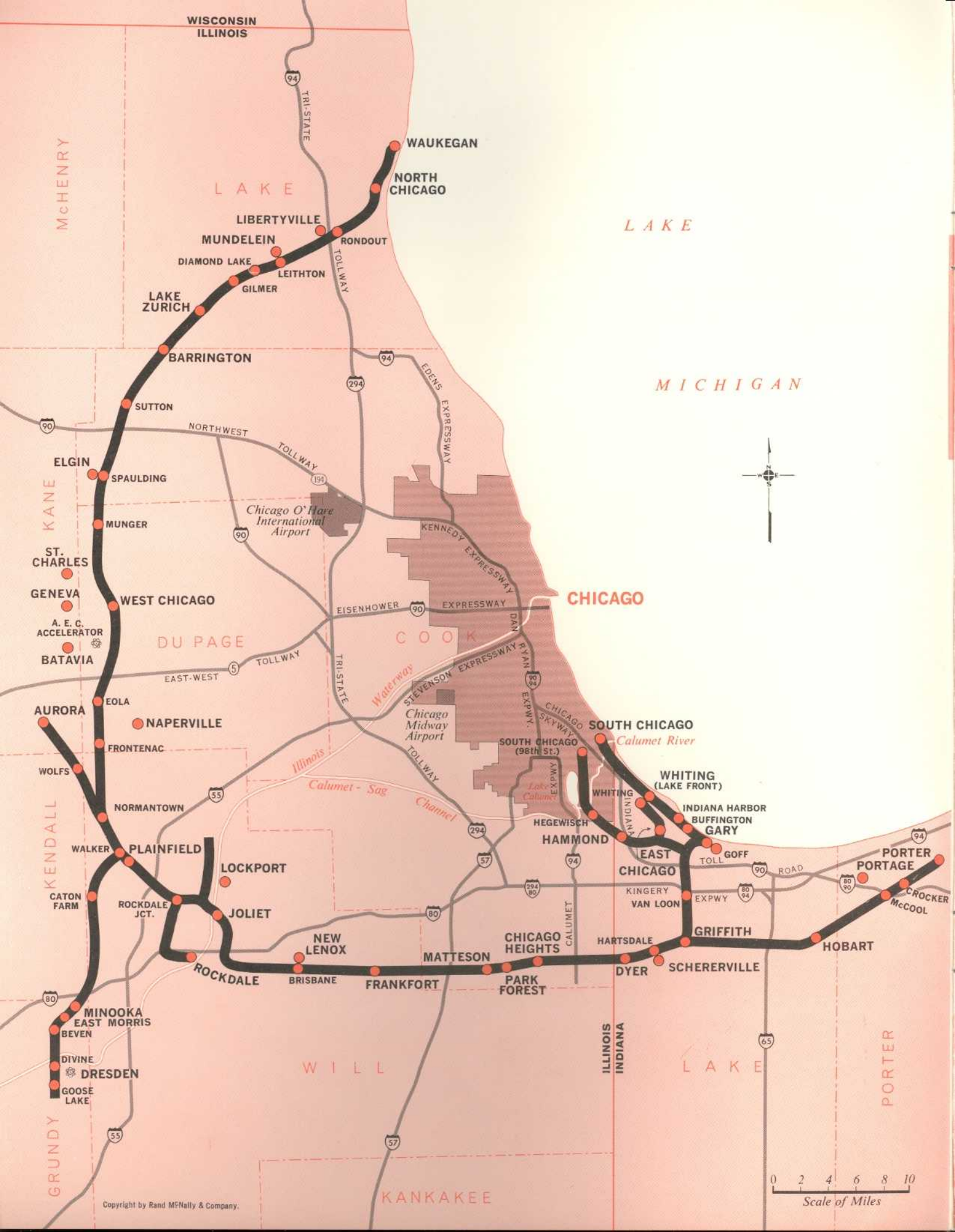
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ELGIN JOLIET & EASTERN RY.

E. J. & E.
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OUTER BELT





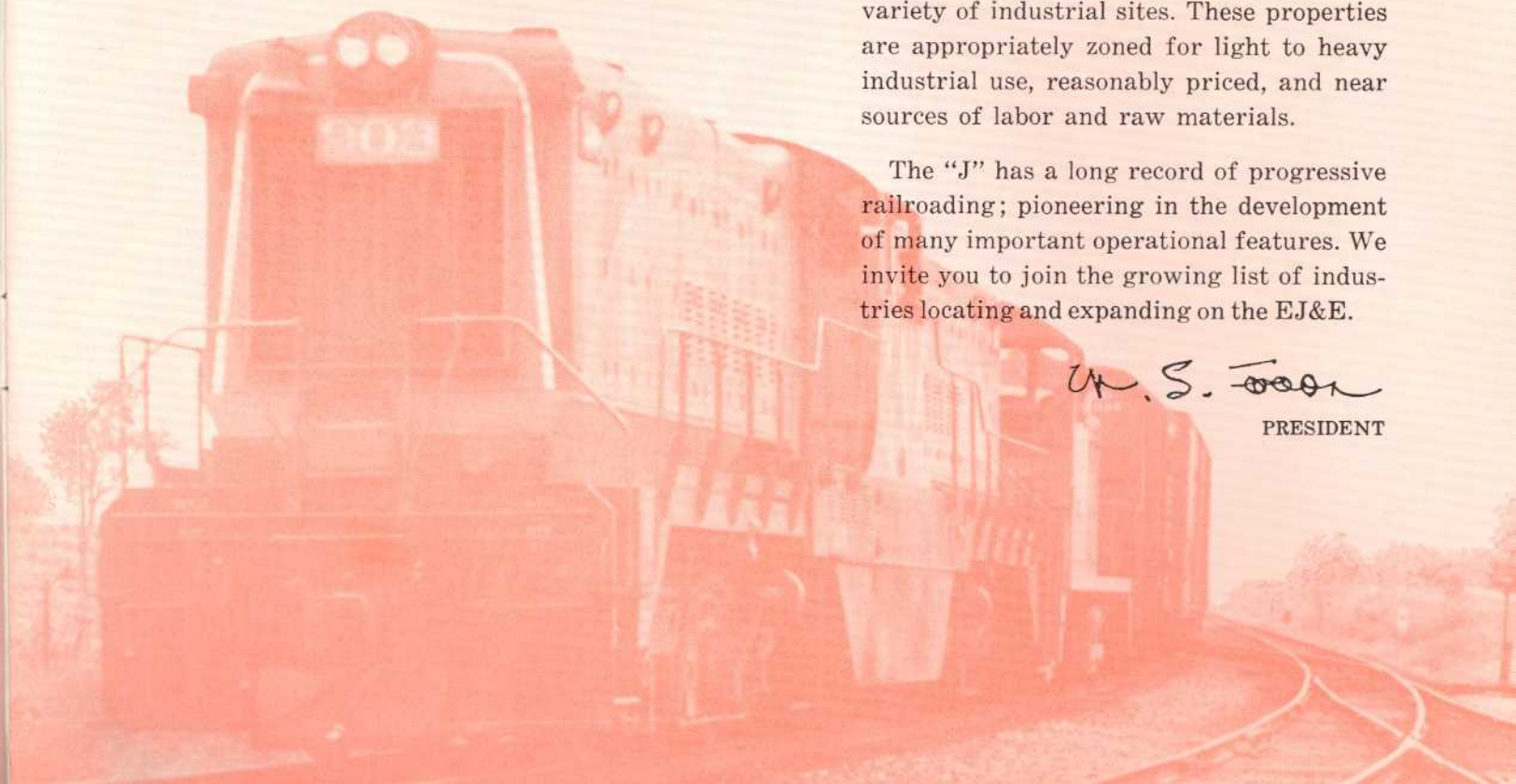
The following pages tell a graphic story of the ELGIN, JOLIET and EASTERN RAILWAY and the many facilities along our line that can be important to your company's growth and prosperity.

From Waukegan, Illinois to Porter, Indiana, the EJ&E serves attractive suburban communities in nine counties having a wide variety of industrial sites. These properties are appropriately zoned for light to heavy industrial use, reasonably priced, and near sources of labor and raw materials.

The "J" has a long record of progressive railroading; pioneering in the development of many important operational features. We invite you to join the growing list of industries locating and expanding on the EJ&E.

W. S. Toon

PRESIDENT





Sales and Service

On the "J," maintaining good relations with customers is a prime objective. The Marketing Department makes it their responsibility to satisfy every inquiry and provide dependable, economical freight handling at the fairest rates possible. Many years of experience enables staff representatives to supply ready answers to shippers' needs.

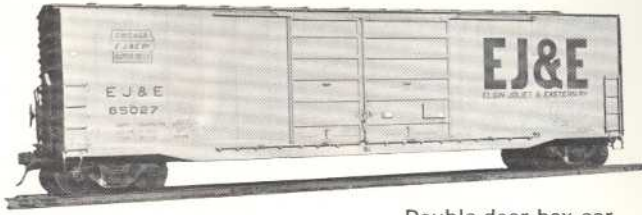
Department personnel and a highly capable network of station agents handle shipping requirements, routing, rate quotations, car tracing, reconsignments and the like.

Transportation



The "J" was the first Class I railroad to completely dieselize, and first to install completely automatic car control in a classification yard. Other operational improvements include modern system and crew communications and centralized traffic control. These achievements are characteristic of a continuing effort toward greater efficiency in operations and better transportation service.

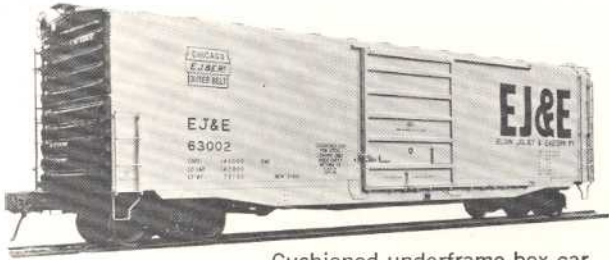
EJ&E transportation offers more than new mechanization. Shippers' problems receive personalized attention from experienced managers and supervisors. The "J" is a compact railway with easy-to-reach executive and operating headquarters. This permits closer and more frequent contact with customers.



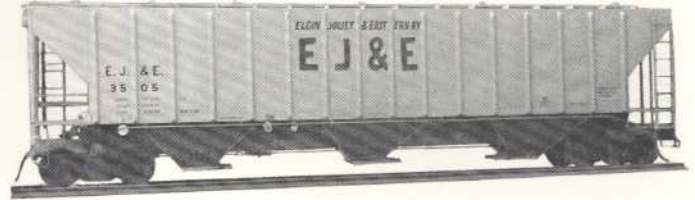
Double-door box car



General purpose box car



Cushioned underframe box car



Covered hopper car

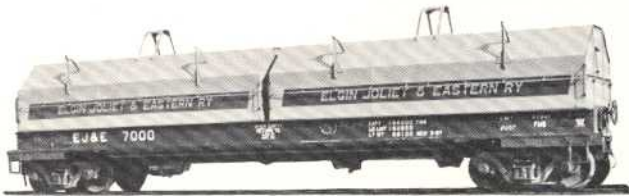


Hopper car

Rolling Stock

To assure ample car supply for customers' use, the "J" has a fleet of over 10,000 freight cars of a wide variety and size. The types illustrated are typical.

More than 100 locomotives supply the needed motive power to meet schedules.



Coiled steel car



Covered gondola car



Gondola car



Bulkhead flat car



Flat car



Maintenance of Way

Through the years, substantial expenditures have been made to establish high standards of right-of-way maintenance. The "J" is a pioneer in the use of welded rail, having installed its first section in 1943.

Typical of advanced maintenance equipment used, is the Electromatic Tamping Machine shown at left. This device raises each tie automatically to bring rail in line with a desired grade and tamps ballast into place.

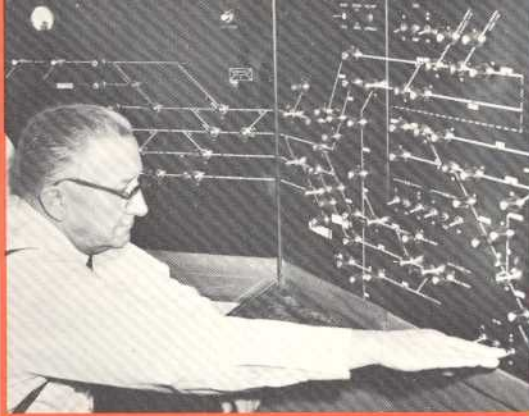
Other modern machines used include spikers, spike removers, tie pullers and removers, and ballast regulators.

All of these advancements assure a safer, sounder track structure to protect every shipment consigned to our care.

Maintenance of Equipment



Aware that the condition of rolling stock is important to shippers, the EJ&E has an extensive program of regular maintenance and repair of locomotives and freight cars. In the Joliet shops, freight cars are completely rebuilt or overhauled in assembly line fashion. Shown at left is an example of box car upgrading. This extra care is another way the "J" protects its customers' loading.



CENTRALIZED TRAFFIC CONTROL
helps move freight without delay



ACCOUNTING
uses modern computers for faster, accurate paper work



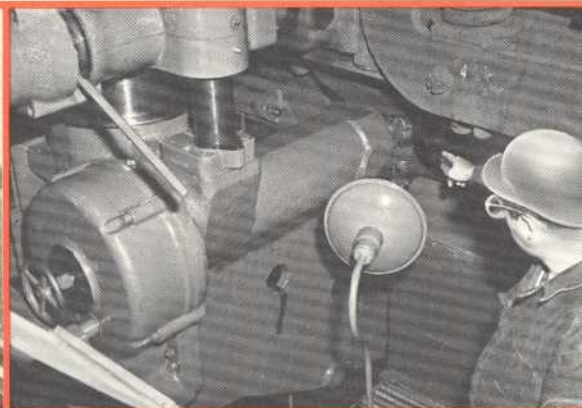
CREW COMMUNICATION
means quick contact to maintain schedules



RESEARCH
develops improvements in equipment and operations



WELDED RAIL
has been used on the "J" for 30 years



WHEEL TRUING MACHINE
precision-cuts locomotive wheels without disassembling truck

"J" Progress



NATIONAL SAFETY AWARDS
recognize the "J's" outstanding record



COMPANY SEMINARS
are an important part of the "J's" management development program



Pleasant, uncrowded suburban living in small to medium size communities with fine educational and service facilities.



At the center of the huge Midwestern Market.



Diversified labor supply.



Extensive rail, water, truck, air and pipeline transportation facilities.

The EJ&E Growth Area

A plant site on the EJ&E puts you at the doorstep of Mid-America's transportation, manufacturing, finance, trade and cultural center. Greater Chicago's highly-diversified manufacturing complex produces a broad range of raw materials and finished products. It is also one of the nation's largest markets—within easy reach of every EJ&E location. The communities served by the "J" are experiencing increasing industrial growth. Beyond the congestion of intensely built-up areas, the EJ&E offers you a wider choice of industrial sites where there is room to grow.

New Industries

These are some of the firms who have recently completed facilities on the EJ&E.



Alumax Mill Products, Inc. aluminum sheet rolling mill at East Morris, Illinois



Alcoholic beverages distilling and bottling plant of The Distillers Company Ltd. at Plainfield, Illinois.



Gary, Indiana plant of the Linde Division, Union Carbide Corporation, for production of industrial gases.



Reichhold Chemicals Inc. complex at Divine, Illinois.



Tin plate processing facility of National Can Corporation at Gary, Indiana.



Grocery products distribution center of Super-Valu Stores at Plainfield, Illinois

Northern Petrochemical Company's olefin and polyolefin complex at East Morris, Illinois.



Armak Company amines manufacturing facility at East Morris, Illinois



Industrial Development Services

“J” services can be of valuable assistance to companies seeking new plant locations or expanding present facilities.

The Industrial Development Department will provide information on prospective communities and particular sites. This is done without obligation and in a confidential manner maintaining the anonymity of individual and company.

Data made available include:


- Electricity, gas, sewer and water facilities
- Tax rates and assessment practices
- Labor supply and characteristics
- Transportation facilities
- Zoning and planning
- Freight rate analyses
- Detailed topographic surveys



Good community relations develop industry acceptance.



Site selection services help pinpoint the right location.



After the plant site has been selected, the "J" provides continuing aid during planning and construction. This includes engineering track layouts, and arranging preliminary contacts with local officials to work out details of utility and highway access and other community services.

But our assistance does not end with construction of the plant. We continue to work closely with new and old customers to attain the best service possible.

A program of land acquisition is maintained to reserve potential plant sites at key locations. Cooperation with private developers and property owners provides another source of industrial land. Files are also kept on available buildings.

The "J" strives to achieve good local relationships in each community it serves. By developing favorable attitudes and encouraging sound zoning and planning practices, the EJ&E helps to create an environment receptive to industry.



Assistance is continued during planning and construction phases.

Some of the Industries on the "J"...

An EJ&E location will give your plant ready access to raw materials and important markets, which are available on-line or via quick interchange with other carriers.

BUILDING MATERIALS

Boise Cascade Corp.
Building Products Division,
General Aniline & Film Corp.
Chicago Gravel Co.
Huron Portland Cement Co.
Johns-Manville Corp.
Lehigh Portland Cement Co.
Marquette Cement Manufacturing Co.
Material Service Division,
General Dynamics Corp.
National Gypsum Co.
United States Gypsum Co.
Universal Atlas Cement Division,
United States Steel Corp.

CHEMICALS, PLASTICS, COATINGS

Airco
Armak
Chemed Corp.
Cardox Division,
Chemetron Corp.
Conservation Chemical Co.
De Soto, Inc.
Dexter Corp.
E. I. DuPont de Nemours & Co.
Exxon
Linde Division,
Union Carbide Corp.
Mobil Chemical Co.
Northern Petrochemical Co.
Reichhold Chemicals, Inc.
Stauffer Chemical Co.
Turco Products Division,
Purex Corp.

CONTAINERS

Associated Box Corp.
Ball Container Division,
Ball Corp.
Kerr Glass Manufacturing Corp.
The Sherwin-Williams Co.
Stone Container Corp.

FOOD AND BEVERAGE

The Distillers Company, Ltd.
Jewel Tea Company, Inc.
Nutrena Mills
Standard Brands, Inc.
Super Valu Stores

MACHINERY AND EQUIPMENT

Alco Spring Industries, Inc.
Allis-Chalmers Mfg. Co.
Chicago Metallic Manufacturing Co.
Combustion Engineering, Inc.
Elgin Sweeper Co.
New Holland Machine Co.
Outboard Marine Corp.
Rockwell-Standard Corp.
Gary Screw and Bolt
Div. of Modulus Corp.

METALS, METAL FABRICATING, REFRACTORIES

Alumax Mill Products, Inc.
American Steel Foundries, Inc.
Fansteel Inc.
Freeport Brick Co.
General Refractories Co.
A. P. Green Refractories Co.
Inland Steel Co.
La Salle Steel Co.
M & T Chemicals, Inc.
Marblehead Lime Co.
Metallics Division,
Vulcan Materials Co.
North Chicago Refiners and
Smelters, Inc.
Penn-Dixie Steel Corp.
Stanadyne, Inc.
Sun Steel Co.
Union Drawn Steel Division,
Republic Steel Corp.
United States Steel Corp.
Youngstown Sheet & Tube Co.
Youngstown Steel Door Co.

PETROLEUM PRODUCTS

American Oil Co.
Atlantic Richfield Co.

For more detailed information on specific sites, contact:

Industrial Development Department
Elgin, Joliet and Eastern Railway
1141 Maple Road
P.O. Box 880
Joliet, Illinois 60434

Telephones :
815/729-6640
From Chicago 242-5040

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